

# Rapallo

company newsletter

September 2008



## ANNOUNCING RAPALLO'S NEW LOGO

To celebrate Rapallo's 21 years of success and growth, and to launch Rapallo into the next phase of its development the brand has been redeveloped. The new brand is a stand alone "Rapallo" logo with the corporate colour and is supported by the 5 divisions within the group with their own divisional colour.

The new Rapallo is a play on the original with some changes to the colour. The font remains the same, as does the fundamentals of the company and how it provides services to customers

The "triangle" shape that has been part of the logo since the beginning has been modernised, the new shape shows a clean cut triangle shape fitting cleanly with the black outer, this lines the triangle with the font and gives a clean flow for the Brand. It implies precision of fit and movement. The colour changes from the original blue to the well known and long standing Rapallo red.

The combination of the new triangle and text gives the impression of a company that is moving forward.

Each division has its own independent colour with the division title underneath. From today this redeveloped logo will become more prominent as the old logo is phased out.

**The aim of the new branding is to give a fresh look to the original brand. Rapallo wants to show that it is a stable, professional engineering group with the flexibility and depth to deal with a varied range of client requirements. Rapallo is also determined to continue to keep moving forward and grow so as to meet market demands for the future.**

 **Rapallo**  
engineering

 **Rapallo**  
projects

 **Rapallo**  
asset management

 **Rapallo**  
environmental

 **Rapallo**  
resource management



### A chat with Andy George:

#### How and why did you start Rapallo?

After many years working in the mining industry, it became obvious to me that mining companies at the time were downsizing their engineering capabilities - so I took the opportunity to start Rapallo as an alternative to the traditional in-house engineering departments.

#### When was the defining moment when you knew it was a success?

After the first 6 weeks the phone was ringing and the work started coming in, and hasn't stopped ringing since.

#### What was the most satisfying moment?

Every day coming to work is satisfying because I love what we do. However I do get a great deal of satisfaction from watching our young engineers develop from graduates to competent professionals.

#### How do you feel about the way the company has grown to what it is today?

Rapallo has evolved steadily into what it is today, but it has not happened by accident - there has been a lot of hard work put in by many people over the past 21 years.

A focus of mine from the start has been to ensure that it has been a controlled growth. I have always made sure that when we develop a new division or take on a major project we are in a stable financial position which allows us the time to establish and operate effectively without constraints.

#### What is your vision for the company in 10 years from now?

We have a solid and enthusiastic team with many years of experience under their belts - the vision is to build on that experience and continue to allow Rapallo to evolve into what we and our clients would like it to become. This is the challenge for the Senior Management team.

I also believe the company has the ability to work in overseas market places, Rapallo is proud of the cross section of nationalities within the organisation and can boast the ability to communicate to customers in Russian, Urdu, Cantonese, Mandarin, Indonesian, Swedish, Finnish, Portuguese, Konkani (Goan dialect), Bemba (Zambian dialect), Spanish, German and PNG pigin.

## RAPALLO'S DIVISIONS

Rapallo was established in Kalgoorlie in 1987 by Andy George. Andy had developed a creditable reputation for himself working in the resource sector in and around the Goldfields. He saw a niche opportunity offering engineering services to mining companies who at that time were disbanding their own engineering departments.

Rapallo has since grown to a company that employs over 80 people plus sub-contractors spread across Western Australia. The head office is now based in Perth, having moved early in 2008 from the original office, (which is still in operation), in Kalgoorlie.

**Rapallo now has 5 divisions:**

**Engineering**

**Projects**

**Asset Management**

**Environment**

**Resource Management**

Each division offers its own range of services to assist customers.

## RAPALLO PROJECTS, (Some of the Work we do)

**Apex Minerals.** Rapallo is currently working with Apex Minerals on 2 projects related to the re-development and commissioning of the Wiluna gold mine.

Phase 1 of the first Wiluna project, being the refurbishment of the Wiluna ore treatment facilities, involves project management, engineering, refurbishment/construction management and procurement services has been running since November 2007. It is now in full swing in the construction and refurbishment phase and is due for completion in December 2008. This project is being managed by Peter Kostawich and the construction/site management by Paul Andrews.

The second project that started in the earlier part of 2008, is the refurbishment of the Wiluna mining infrastructure that involves project management, engineering, refurbishment/construction management and procurement services. This project is being managed by Anthony Kerr.



**Avalon Minerals – Sweden.** Earlier this month Peter George travelled to Europe as part of the Avalon Minerals team with the purpose of performing a scoping study into reopening the Viscaria copper mine in northern Sweden. While abroad, Peter has enlisted the help of several acquaintances from his time working in Sweden in the 90's and the project is now well underway.

**Kumtor Mining – Kyrgastan (Russia).** Our Principle Integrity Inspector Yezdi Talati has recently visited the Kumtor operations in Kyrgastan to perform the first phase of NATA accredited NDT training for the mine's technicians. The first trip was very successful, Yezdi will follow-up with a second trip in October 2008.

**GME Resources.** Rapallo have worked with GME on 2 recent projects. The first being Engineering design, Procurement, Construction and Project management for the provision of a 20,000ton Heap leach pilot plant at the Hepi NiWest laterite project.

The second, Rapallo's Environmental Division, are providing a team lead by Kate George to carry out a Fauna study on Terrestrial Vertebrate and Invertebrate in the Kilkenny project area.

**Goldfields.** Since October 2006 Michael Cain, Project Engineer with Rapallo, has been working with Goldfields at the Agnew site providing Project Engineering support and working within the Goldfields Project Lifecycle System. Utilising staff from Perth on a Fly-in, Fly-out roster Rapallo have completed 30 projects. The Kalgoorlie office under Anthony Kerr has provided a similar support to the St Ives mine site.

**Norilsk.** The Kalgoorlie team are continuing to control the Care and Maintenance of the Avalon site (formerly known as Bulong) outside of Kalgoorlie as well as engineering works for the Black Swan mine and the Cawse Nickel Operations.

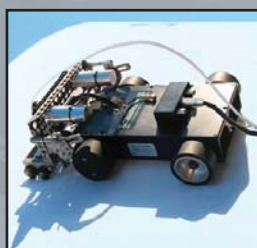
**Fortescue Metals Group.** Recently Mark Dickenson, Rapallo Project Engineer, commenced project engineering work with FMG at the Cloudbreak site. The work involves scope definition, design engineering and procurement on 12 separate projects.



Left: Yezdi Talati at Kumtor Gold mine on the slopes of Issyk Kul Province in Kyrgyzstan. He will return in the next month to carry out more training.

Far left: Geoff Hewlett, (Avalon), David McSweeney, (Avalon), and Peter George, (Rapallo), in Sweden. The LKAB Kiruna mine in the background on the right and the Viscaria mine on the left.

## INTRODUCING THE "CRAWLER"



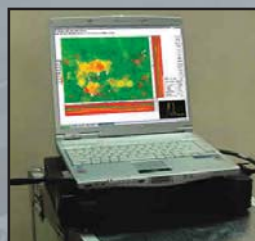
Rapallo's ASSET MANAGEMENT Division introduces the latest technology for NDT testing of tanks, vessels and pipes, the "CRAWLER".

The ScanmapVS system utilises the proven reliability of the Scorpion wall crawler with an added transverse scanner fitted to the front end. The transverse scanner covers a 150 mm wide strip at a speed of 600 mm per second and with a forward crawler speed of 1200 mm per minute, the ScanmapVS provides rapid inspection whilst achieving complete UT coverage.

Using the unique miniature Silverwing Dry Coupled Wheel Transducer eliminates the requirement for couplant allowing the ScanmapVS to operate vertically, horizontally or even inverted without degradation of the UT capabilities.

By combining a high speed ultrasonic pulser/receiver card, supplied by NDT Automation, and a bespoke version of Ultrawin™ ultrasonic imaging software with the Scorpion scanner and a dry coupled transducer, Silverwing's latest product, the ScanmapVS benefits from proven technology at the outset. Stored data can be viewed as either A scan, B scan or C scan images.

The unique battery operated ScanmapVS system now makes it possible to ultrasonically scan a 150 mm wide strip vertically up the side of a storage tank, column or pressure vessel without couplant in less than 15 minutes. Meet or even exceed the requirements of the relevant inspection standards without the need for costly rope access or scaffolding.



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