

# Rapallo

company newsletter

April 2009



▼ engineering ▼ asset management ▼ environmental ▼ resource management ▼ projects

## RAPALLO "TROJAN" PLANT INSPECTION REPORTING SYSTEM



The Rapallo Trojan plant inspection reporting system is now operational and being demonstrated to customers. The new Rapallo Trojan™ logo is the banner of the marketing campaign providing the system with it's own identity. The logo has already been embedded in the corporate video and you will see it more often in company profiles. The initial response from clients has been good and we look forward to utilizing the system to it's full capacity in the near future.



Above: Kalgoorlie-Boulder and the mine site at Koolyanobbing

## Business Development trip

As part of the Business Development strategy Martin Hurst (Business Development Manager), recently visited the Kalgoorlie office spending 4 days in the Goldfields region visiting existing and potential clients.

Commencing early on a Tuesday morning, (after a Monday Public Holiday), with a 5.30am check-in at Perth Domestic Airport, time was spent in the Kalgoorlie office catching up with staff and traveling to various locations and visiting the following clients. Layne Drilling, KCGM (Super Pit), Goldfields St Ives Mine, Dioro South Kalgoorlie Mine, BHPBilliton Nickel Smelter, Focus Minerals 3 Mile Mine site, St Barbara Marvel Loch Mine site, Portman Iron Koolyanobbing site, Silver Lake Lakewood Gold Mill and Norton Goldfields Paddington Mine.

These visits were interspersed with a visit to Reynolds Graphics our friendly graphic designer and the Kalgoorlie Miner newspaper office.

With regards to the results from the trip Martin says, "There were a number of positives which included, the opportunity to provide further proposals for Rapallo Trojan™ and engineering services, also the chance to put Rapallo people in front of on-site clients and promote Rapallo with it's full range of services.

I would encourage all those Rapallo staff who go to site to take time and promote all of our services, either suggest visiting our web site and watching the video, or taking a corporate folder with our capability flyers."



## Website up and running

Just a quick reminder, the web site has been up and running for about 6 weeks now, if you haven't done so already take some time and have a look. There is some good information about the company, our services and some of our past projects.

Watch the Video and look at the photo's, if you have any photo's of staff on site please forward them onto Martin Hurst, we are building up a data bank of photo's for each division.

Tell others about it so they can see the range of services we provide.

With regards to the development and putting together of the web site and the video Rapallo worked closely with Reynolds Graphics in Kalgoorlie. The Reynolds team have been working with Rapallo for some years and we thank them all for their support and expertise.

Rapallo  
sheet

Inspection Services at BHPBilliton Nickel West



Rapallo now has appointed site inspectors at the BHPBilliton Kalgoorlie Nickel Smelter and Concentrator. This has been the result of the good work by Joe Sutton, (supported by Yezdi and Kal team), who completed a comprehensive site audit. The audit identified the condition of equipment and documentation and Joe's report was welcomed by site management as a tool to maintain necessary equipment maintenance levels.

**STAFF PROFILE:**



**Victor Simbile**  
Operations Manager, Perth

**How long have you been with Rapallo?**

I joined Rapallo in August 2003, so that's almost 6 years. Prior to that I was lecturing at Edith Cowan University.

**Where do you originate from?**

Zambia's Copperbelt Province which is the central hub of the mining industry in the country, after nearly 80 years of mining copper commercially, huge deposits are still being found, so it is not surprising that from this background I became involved in the mining industry.

**What do you do in your spare time?**

Most of my spare time is spent with my family and I enjoy watching my young son play sport, I am the taxi driver going to soccer, swimming and tennis events.

**What is your favourite place in WA?**

Home! I would like to spend more time there.

**Your ideal holiday would be?**

Anywhere I can be with my family that is relaxing and there is no phone or email service.

**Your favourite sport and team?**

I have always been involved with Martial Arts and have to say this is my favourite sport, however I do enjoy watching Aussie Rules and support the WA teams.

**First car?**

A Toyota 1000 van, it was given to me by my brother when I graduated from University.

**HSE COMMITTEE**

Safety is a tempting target of cost-cutting, because the returns on safety expenditure are often difficult to quantify and can take some time to become apparent. After all, if people work a bit faster – even if they are that little bit less thorough – the job gets done in less time, and therefore for less cost and more profit.

In this cost-cutting environment, it's easy to let some of our usual safety procedures slide. But these procedures were put in place for a reason. Unless potential hazards are brought to our attention, people tend to normalise the everyday and stop thinking about the many risks present in what they're doing. When rushed, this happens to a greater degree still, and at the same time people are more likely to forget the regular safety things – donning safety glasses, for instance. This in turn means that accidents are both more likely to happen and have more serious consequences when they do.

Today, most sites pride themselves on a safety-conscious culture, but allowing little things to slip begins to erode that safety-first attitude. And in the long-run, the impact of allowing our safety culture to deteriorate into one where finishing the job has absolute priority may far exceed the original amounts saved.

**So in these difficult times remember to:**

- Wear that PPE
- Do the Take 5 and step back
- Take the extra time to get the correct tool
- Use that RCD
- Report hazards and incidents

*And most importantly look out for your self and your mates.*



**Ever Thought of Hashing?**

- Lower the stress
- Meet new friends
- Have a laugh
- Get fitter
- Perth and Kalgoorlie
- World-wide clubs

Hashing began in Kuala Lumpur, Malaysia, in 1938, when a casual group of British colonial officers and expatriates began meeting on Monday evenings to run, in a fashion patterned after the traditional British Paper Chase, to rid themselves of the excesses of the previous weekend. This original group consisted of four members: Cecil Lee, Frederick "Horse" Thomson, Ronald "Torch" Bennett, and Albert Stephen (A.S.) Ignacious "G" Gispert. The name "Hash House Harriers" in homage to the Selangor Club Annex, where the men were billeted, so named the "Hash House" for its notoriously monotonous food.

At present, there are almost two thousand kennels in all parts of the world, with members distributing newsletters, directories, and magazines and organizing regional and world Hashing events. As of 2003, there are even two organized kennels operating in Antarctica.

There are various clubs in Kalgoorlie and Perth and they meet once a week and are a great forum for keeping fit and socializing. Goggle, "hash house harriers wa", to search for your local club and details of when they run. "On On!!"

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